



help your
agency
succeed



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CURRENT CLASSES



Alarm & Security Installation and Sales - Both residential and commercial contractors whose operations include burglar alarm installation, service or repair; CCTV installation; Controlled access, Locksmiths and low voltage wiring i.e. entertainment centers, intercom systems or sound systems



Beauty Salon & Barber Shops - Businesses whose primary focus is hair care. Skin health, facial aesthetics, nail and foot care, waxing and threading for hair removal, face shaves, aromatherapy and massage therapy are other eligible operations.



Childcare Operations Childcare providers who operate independently or as a franchisee whose business is conducted from a single occupancy building, church or synagogue and/or onsite for businesses providing this service for their employees. Both for profit and not-for-profit operations are acceptable.



Health and Fitness Facilities - Membership gym facilities with both free weights and resistance machines. Eligible operations include aerobic dance classes, cardiovascular training, weight training, pilates, yoga, massage therapy, nutritional and weight-loss programs as well as low-impact exercise classes for seniors.



Pest Control Operations - Pest Control and Fumigation contractors, both residential and commercial. Eligible operations include lawn spraying or treatment, structural fumigation and rodent - small animal removal.



Social Service Organization - Both for profit and not-for-profit community or social service focus organizations. Example of eligible operations include temporary shelters, senior centers, community food services, clothing centers and pet adoption services.

CLAIMS APPROACH

We understand that regardless of how a carrier manages your client's claim, you are the person they will associate with that experience. As such, we manage claims in house with highly experienced claims professionals.

Losses are responded to and assigned on the same day received. An after-hours reporting service is available for emergency referral services for water mitigation and board-up services to assist your customers 24 hours-a-day.

Claims are assigned to specific adjusters based on how their individual expertise relates to the nature of the loss, line of business, location, etc. If it is your preference, we are able to assign a specific adjusters to your agency rather than using a per claim basis.

All claims would be thoroughly investigated and often legal coverage analysis sought before issuing a judgement.



At Stone Falls, it is our goal to provide not only great claims service, but an unmatched level of expertise in the handling of the claims you submit. We approach each and every claim with the goal of quick file resolution. We tend to shy away from generic timelines and handle each claim on its own merit. In doing so, we place an importance on each and every file, mindful of the question: "How can I resolve this today?"

PRODUCTS

We have launched with a few select classes (outlined below) and are looking to partner up with an exclusive base of agencies in TX to build out the initiative with classes of business your agency feels needs better support.

Part of this initiative is to provide leads lists for our preferred agency partners as well as minimize our footprint so that they can maintain a competitive advantage. We offer 15% commission upfront and a production bonus on the back end. There is no agency production requirement to maintain an appointment or be eligible for the production bonus.

PURPOSE

Stone Falls is an insurance initiative intent on building a better marketplace through specially admitted programs. Our focus is on classes that typically fall non-admitted or are otherwise underserved in the admitted marketplace. Our goal is to support small to medium sized businesses through the local agents they rely on.

By offering admitted solutions we can provide more regulated coverages and rates for your policyholders, eliminate the ever increasing taxes and fees associated with surplus lines placement and provide higher commissions so that your agency can afford to support the local business community.