

A large, stylized, light red letter 'P' is centered on the left side of the page. It is partially enclosed by a larger, semi-transparent red circle that overlaps the text to its right.

Professional Liability,  
Business & Niche Insurance

The Right Solutions for Your Clients

**P** E A R L

SPECIALTY  
UNDERWRITERS




The right solutions  
for your clients...

*...revealed*

**P**earl Specialty Underwriters is the professional liability wholesale division for Pearl Insurance. We are dedicated to being the trusted partners our brokers can rely on, providing the first-rate service, extensive plan options, and attention to detail necessary to better serve your professional clients and their business insurance needs.

We leverage Pearl's 50-plus years of experience in designing customized professional liability insurance solutions to give our producers a competitive edge when placing business with us. In fact, Pearl was among the first to develop and implement truly successful professional liability programs for attorneys and REALTORS®. Today, we continue to focus on malpractice-related risks, but have expanded our coverage offerings to now include all lines of Property and Casualty Insurance through both admitted and non-admitted carriers.



Pearl Specialty Underwriters has assembled a talented team of experts who have over 200 years of combined professional liability experience and are proficient at locating the best insurance solutions available for your clients.



*...customized*

**P**earl Specialty Underwriters has innovative coverage solutions for all types of professionals and their firms. From lawyers to accountants, insurance agents to engineers, we are committed to offering a comprehensive insurance plan that's right for each of your client's unique needs. Let Pearl help you find the best plan for all of your professional liability, business, and niche placements, including:

- Accountants
- Architects & Engineers
- Dentists
- Financial Institutions
- Insurance Agents
- Lawyers
- Management Consultants
- Real Estate Professionals
- Information Technology Providers
- Miscellaneous Plans
- And much more!

**Pearl also offers** a wide range of plans specifically created to help protect against a variety of business risks, such as:

- Data Privacy & Security
- Directors' & Officers'
- Employment Practices Liability
- Management Liability
- Umbrella Coverage





*...proven*

**P**earl Specialty Underwriters has solid relationships with over 50 of the leading writers of professional liability and other business insurance plans, including domestic carriers and Lloyd's of London syndicates. These partnerships enable us to give you access to substantial coverage options and rapid response times when shopping the market for your clients.

Plus, we have a long history of working with among the most financially stable underwriting insurers in the market, most of whom are rated "A" (excellent) or better by A.M. Best Company, giving Pearl's insureds confidence that they will have the support they would need if a claim situation ever arises.

**Our expansive network of carrier partners includes:**

- CNA
- Zurich
- Markel Shand, Inc.
- Chubb
- Navigators
- The Hartford
- Darwin
- Arch
- Westport
- Old Republic
- General Star
- Lexington
- Interstate
- Carolina Casualty
- James River
- XL Insurance
- American International Specialty Lines

### *Thoughts from our partners*

"As an international multi-product line carrier who is represented by many thousands of agents throughout the world and in the United States, I can safely and assuredly state that Pearl's reputation and overall performance level is unsurpassed. These and their many other accomplishments can be attributed to their longevity, market knowledge and expertise, integrity, strong work ethic, and dedication to their clients. In our opinion, you could not find a better work partner or advocate for your interests."

**Mark W. Henderson, J.D.**

*Managing Director of Professional Liability Product Lines  
Architects & Engineers E&O, Insurance Agents E&O, and Lawyers E&O  
Markel Corporation  
Corporate Headquarters- Richmond, Virginia*

"We've been working with Pearl Insurance for approximately two years and have been extremely impressed with their detailed focus in respect of Professional Liability Insurance. Their staff's technical background is strong and their response times have been second to none! Pearl's conscientious team has exceeded our expectations and it's been a pleasure to work with them.

Their marketing has proven to be successful and with innovative ideas, and we look forward to our business relationship developing."

**Craig Urquhart**

*Director  
Tysers  
Lloyd's of London Broker*



...simplified

**P**artnership is key to Pearl and the relationships we maintain with our producers. Our entire staff is dedicated to providing the personal, professional service you deserve. Whether the requirement is coverage for a client with past claims, challenging areas of practice, or a standard program placement, Pearl Specialty Underwriters is committed to helping you save time and money when shopping the market.

We pride ourselves on being exemplary program stewards who make it easy for you to conduct business with us by offering many benefits to assist with your daily operations:

*Pearl producers also benefit from our accomplished in-house underwriting team, who is adept at tailoring plans to the specific terms and conditions requested, while still keeping the premium as competitive as possible.*

- Competitive commission arrangements
- Fast-track underwriting for all brokered submissions
- Dedicated broker support team
- Extensive risk management tools and services
- Strategic planning for retention goals and new business activities
- Comprehensive data reporting, including total in-force business (by product line), new business (written and quoted), and lost renewal opportunities
- Easy access to forms, marketing collateral, and policy samples on [www.pearlinsurancebrokers.com](http://www.pearlinsurancebrokers.com)



The right solution  
for your clients is...

**P E A R L**

**SPECIALTY  
UNDERWRITERS**



**P E A R L**  
SPECIALTY  
UNDERWRITERS

1200 East Glen Avenue  
Peoria Heights, IL 61616-5348

Toll-Free: 800.447.4982  
Fax: 866.817.9009  
[www.pearlinsurancebrokers.com](http://www.pearlinsurancebrokers.com)

